

State Trustees offers a diverse range of professional products and services to help protect and grow your assets. We understand when it comes to trusting someone with your personal and financial affairs you need to know you're getting professional and expert advice with your interests at heart. This guide provides you with information about some of our services and the fees we charge. If you would like more information about all our services, fees and charges, please contact us on (03) 9667 6466 and our staff can explain these in greater detail or visit our website www.statetrustees.com.au.

The fees contained in this guide are made under the provisions of the Trustee Companies Act 1984 and the State Trustees (State Owned Company) Act 1994. The details of our fees are lodged with the Treasurer of Victoria and with the Director of Consumer Affairs Victoria and are published in the Victorian Government Gazette.

'Per Annum' is referred to throughout this document as 'p.a.'. All fees are inclusive of GST. The rates set out in this Guide will be charged by State Trustees on and from 1 July 2011.

1. Financial Planning Services

The services and fees explained below are for Powers of Attorney, Agencies, Court-appointed Administrations, Statutory Administrations, Other Administrations, Trusts and Deceased Estates.

<p>Where the investment assets are valued at \$30,000 to \$75,000: Standard Plan/Reviews are conducted for new or existing trusts, estates and VCAT-appointed clients under State Trustees' administration. A Standard Plan is based on a pre-set asset allocation, according to certain criteria. Standard Plan/Reviews are conducted on an annual basis.</p>	Standard Plan/Review Fee	
	Where investment assets such as superannuation, allocated and other superannuation pensions, direct shares, securities or property are held.	\$171 per Plan/Review
	In all other cases (basic investment assets, including managed funds).	\$85.50 per Plan/Review
<p>Where the investment assets are valued at over \$75,000: When a plan is prepared, a Plan Preparation Fee is charged according to the time taken to prepare the plan.</p>	Plan Preparation Fee:	
	Where the investment assets are valued over \$75,000 but not more than \$250,000	\$183 per hour
	Where the investment assets are valued at over \$250,000	\$205 per hour
<p>Where an existing plan is reviewed, a Plan Review Fee is charged according to the time taken to review the plan. Plans are reviewed on an annual basis.</p>	Plan Review Fee:	
	Where the investment assets are valued over \$75,000 but not more than \$250,000	\$183 per hour
	Where the investment assets are valued at over \$250,000	\$205 per hour

1. Financial Planning Services (continued)

These fees apply to specific advice and other services that do not include the preparation of a plan or review of a plan.	Property advice	\$183 per hour
	Corporate actions	\$183 per hour
	Superannuation advice	\$183 per hour
	Ancillary services	\$183 per hour
All investment entry fees received by State Trustees are rebated to the client.		
External Fund Managers may pay State Trustees a trail commission of up to 1.1% per annum of the amount of the funds invested (generally no more than 0.4%).		
Trail commission is rebated wherever possible.		
Financial Planning Services for other clients (clients not part of the above).		
There is a range of fee options available for this group of clients. Details are agreed upon in advance with the client.		
The options available are set out in State Trustees' current Financial Services Guide (FSG) for Financial Planning, which is available from State Trustees' website (www.statetrustees.com.au) or by contacting us on (03) 9667 6371.		

2. Common Funds (including inveST Funds)

When acting in its various capacities (executor, trustee, attorney, administrator, etc.), State Trustees may invest money in its hands in one or more of State Trustees' Common Funds.	Management Fee on funds held in Common Funds. Other direct fund expenses incurred such as audit and legal fees are also paid from the fund.	1.1% p.a.
inveST Funds		
State Trustees' Common Funds include the inveST Funds, a range of managed funds issued by State Trustees. Before making an investment decision, please refer to the inveST Funds Product Disclosure Statement (PDS) for further information related to this product, including fees. A copy of the PDS and inveST Funds Fact Sheets may be obtained by calling State Trustees on (03) 9667 6466, or you can visit our website at www.statetrustees.com.au .		
Applications for investment into the inveST Funds can only be made on the application form attached to the current inveST Funds PDS issued by State Trustees.		

Questions?

Call State Trustees
03 9667 6466

Residents outside the Melbourne metropolitan area can call

1300 138 672

or visit
www.statetrustees.com.au



A phone solution for people who are deaf or have a hearing or speech impairment

TTY users phone **133 677** then ask for 03 9667 6466

Speak and Listen users phone **1300 555 727** then ask for 03 9667 6466

Internet relay users connect via www.relayservice.com.au and ask for 03 9667 6466

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40 Montclair Ave
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(corner of Foster St)
Dandenong Victoria 3175

Bendigo
74 Pall Mall
Bendigo Victoria 3550

State Trustees aims to provide you with the best service at all times. If you have any comments on our service, or concerns, please contact the Client Relations Manager on (03) 9667 6200